Marketing

GNF Reporting

30 day lookback







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- New users increased by 20%
- Pageviews doubled
- More calls and appointment bookings took place in August vs.
 July
- Egg donor site traffic is up by 200%
- At least 100 inbound calls tracked
 on campaigns and on website

Website Development Summary

Homepage Banner updated with new slides, format adjusted for better presentation

Dr. Hade images updated site-wide

About Us Lab and Fertility Friends sections updated to reflect current staff and imagery

Blog Multiple new blog entries added and optimized for SEO and backlinks

Press Total page rework to include all Doctor's press appearances in updated format with links

Egg Donor/RecipientPortal(s) reformatted with updated pictures

Buttons Tracking implemented for all major buttons to provide more accurate Google Analytics data

Eggtober New page made for Eggtober 2021 with improved imagery & functionality (In Process)

PRP Page created and made live

Sitewide Excessive page animations stripped from page segments to improve presentation and speed

Fertility Friend Page reimagined with new grid presentation, higher quality photos, and bios

Sitewide various graphics and information have been updated to improve clarity and presentation

Doctor's Pages Layout adjustments made, new Media segments introduced, new consultation forms designed and added

Lab Personnel page updated with improved staff carousel including new portraits and adjustments to design and layout

Success Stories multiple stories added

Contact Us form updated with additional fields for stronger reporting including improved user data collection

Uterine Testing outdated page redesigned and split into 3 additional pages - ERA, SIS, Hysto

PCOS Page updated with new layout and graphics



Referral Sources

Default Channel Grouping	Acquisition			Behavior			Conversions Goal 1: Apply Now - Egg Donor ▼		
Default Chainler Grouping	Users 🔱	New Users	Sessions	Bounce Rate	Pages / Session	Avg. Session Duration	Apply Now - Egg Donor (Goal 1 Conversion Rate)	Apply Now - Egg Donor (Goal 1 Completions)	Apply Now - Egg Donor (Goal 1 Value)
	21.15% 3,569 vs 2,946	21.46% 3,294 vs 2,712	22.11%	71.50% ♦ 16.99% vs 59.61%	59.10% 1 3.24 vs 2.03	2.07% \ 00:01:48 vs 00:01:51	0.00% 0.00% vs 0.00%	0.00% 0 vs 0	0.00% \$0.00 vs \$0.00
1. Organic Search									
Aug 1, 2021 - Aug 31, 2021	1,456 (39.38%)	1,213 (36.82%)	2,448 (44.86%)	15.44%	3.53	00:02:09	0.00%	0 (0.00%)	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	1,305 (42.86%)	1,091 (40.23%)	2,078 (46.50%)	50.82%	2.35	00:02:20	0.00%	0 (0.00%)	\$0.00 (0.00%)
% Change	11.57%	11.18%	17.81%	-69.61%	50.36%	-7.71%	0.00%	0.00%	0.00%
2. Direct									
Aug 1, 2021 - Aug 31, 2021	1,182 (31.97%)		1,659 (30.40%)	18.51%	2.89	00:01:30	0.00%	0 (0.00%)	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	1,176 (38.62%)	1,132 (41.74%)	1,569 (35.11%)	72.15%	1.59	00:01:06	0.00%	0 (0.00%)	\$0.00 (0.00%)
% Change	0.51%	-0.27%	5.74%	-74.35%	81.58%	34.93%	0.00%	0.00%	0.00%



Referral Sources

845 (22.86%)	756 (22.95%)	1,090 (19.97%)	16.79%	3.12	00:01:13	0.00%	0 (0.00%)	\$0.00 (0.00%)
402 (13.20%)	336 (12.39%)	624 (13.96%)	57.69%	2.00	00:01:56	0.00%	0 (0.00%)	\$0.00 (0.00%)
110.20%	125.00%	74.68%	-70.90%	56.15%	-37.05%	0.00%	0.00%	0.00%
143 (3.87%)	139 (4.22%)	148 (2.71%)	25.00%	2.50	00:00:24	0.00%	0 (0.00%)	\$0.00 (0.00%)
113 (3.71%)	110 (4.06%)	116 (2.60%)	62.07%	1.87	00:01:24	0.00%	0 (0.00%)	\$0.00 (0.00%)
	(22.86%) 402 (13.20%) 110.20%	(22.86%) (22.95%) 402 (336 (12.39%) 110.20% 125.00%	(22.86%) (22.95%) (19.97%) 402 (13.20%) 336 (12.39%) 624 (13.96%) 110.20% 125.00% 74.68% 143 139 148	(22.86%) (22.95%) (19.97%) 10.79% 402 (13.20%) 336 (12.39%) 624 (13.96%) 57.69% 110.20% 125.00% 74.68% -70.90% 143 139 148 25.00%	(22.86%) (22.95%) (19.97%) 10.79% 3.12 402 (13.20%) 336 (12.39%) 624 (13.96%) 57.69% 2.00 110.20% 125.00% 74.68% -70.90% 56.15% 143 139 148 25.00% 2.50	(22.86%) (22.95%) (19.97%) 10.79% 3.12 00.01.13 402 (13.20%) 336 (12.39%) 624 (13.96%) 57.69% 2.00 00:01:56 110.20% 125.00% 74.68% -70.90% 56.15% -37.05% 143 139 148 25.00% 2.50 00:00:24	(22.86%) (22.95%) (19.97%) 10.79% 3.12 00.01.13 0.00% 402 (13.20%) 336 (12.39%) 624 (13.96%) 57.69% 2.00 00:01:56 0.00% 110.20% 125.00% 74.68% -70.90% 56.15% -37.05% 0.00% 143 139 148 25.00% 2.50 00:00:24 00:00:24	(22.86%) (22.95%) (19.97%) 10.79% 3.12 00.01.13 0.00% (0.00%) 402 (13.20%) 336 (12.39%) 624 (13.96%) 57.69% 2.00 00:01:56 0.00% 0.00% 0.00%) 110.20% 125.00% 74.68% -70.90% 56.15% -37.05% 0.00% 0.00% 0.00% 143 139 148 25.00% 2.50 00:00:24 0.00% 0.00%



Referral Sources

	_									,
5. Referral										
Aug 1, 2021 - Aug	g 31, 2021	63 (1.70%)	49 (1.49%)	104 (1.91%)	14.42%	4.11	00:06:49	0.00%	0 (0.00%)	\$0.00 (0.00%)
Jul 1, 2021 - Jul 3	31, 2021	48 (1.58%)	42 (1.55%)	81 (1.81%)	53.09%	2.98	00:03:26	0.00%	0 (0.00%)	\$0.00 (0.00%)
% Change		31.25%	16.67%	28.40%	-72.83%	37.99%	98.65%	0.00%	0.00%	0.00%
6. (Other)										
Aug 1, 2021 - Aug	g 31, 2021	7 (0.19%)	7 (0.21%)	7 (0.13%)	85.71%	1.14	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
Jul 1, 2021 - Jul 3	31, 2021	1 (0.03%)	1 (0.04%)	1 (0.02%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
% Change		600.00%	600.00%	600.00%	-14.29%	14.29%	0.00%	0.00%	0.00%	0.00%
7. Display				,						
Aug 1, 2021 - Aug	g 31, 2021	1 (0.03%)	(0.03%)	(0.02%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
Jul 1, 2021 - Jul 3	31, 2021	0 (0.00%)	(0.00%)	0 (0.00%)	0.00%	0.00	00:00:00	0.00%	0 (0.00%)	\$0.00 (0.00%)
% Change		∞%	∞%	∞%	∞%	∞%	0.00%	0.00%	0.00%	0.00%



Page Data

Page	Pageviews 	Unique Pageviews	Avg. Time on Page	Entrances	Bounce Rate	% Exit	Page Value
	94.27% 17,659 vs 9,090	13.60% ♠ 8,802 vs 7,748	54.74% • 00:00:48 vs 00:01:47	22.22% 5,451 vs 4,460	71.50% \ 16.99% vs 59.61%	37.09% 4 30.87% vs 49.06%	0.00% \$0.00 vs \$0.00
1. /							
Aug 1, 2021 - Aug 31, 2021	6,365 (36.04%)	3,136 (35.63%)	00:00:43	3,013 (55.27%)	15.80%	35.32%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	3,254 (35.80%)	2,787 (35.97%)	00:01:39	2,710 (60.76%)	58.75%	58.88%	\$0.00 (0.00%)
% Change	95.61%	12.52%	-56.35%	11.18%	-73.11%	-40.02%	0.00%
2. /contactus/							
Aug 1, 2021 - Aug 31, 2021	984 (5.57%)	399 (4.53%)	00:01:13	99 (1.82%)	25.00%	26.93%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	445 (4.90%)	323 (4.17%)	00:01:52	70 (1.57%)	64.29%	43.82%	\$0.00 (0.00%)
% Change	121.12%	23.53%	-35.11%	41.43%	-61.11%	-38.54%	0.00%
3. /our-services/egg-freezing/							
Aug 1, 2021 - Aug 31, 2021	849 (4.81%)	421 (4.78%)	00:00:38	375 (6.88%)	15.73%	35.81%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	81 (0.89%)	68 (0.88%)	00:01:51	22 (0.49%)	77.27%	50.62%	\$0.00 (0.00%)
% Change	948.15%	519.12%	-65.65%	1,604.55%	-79.64%	-29.26%	0.00%



Page Data

4. /aboutus/							
Aug 1, 2021 - Aug 31, 2021	736 (4.17%)	326 (3.70%)	00:00:55	85 (1.56%)	12.94%	24.46%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	375 (4.13%)	310 (4.00%)	00:01:45	102 (2.29%)	72.55%	45.07%	\$0.00 (0.00%)
% Change	96.27%	5.16%	-47.93%	-16.67%	-82.16%	-45.73%	0.00%
5. /aboutus/dr-jesse-hade/							
Aug 1, 2021 - Aug 31, 2021	628 (3.56%)	346 (3.93%)	00:00:29	270 (4.95%)	22.59%	34.87%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	270 (2.97%)	246 (3.18%)	00:02:13	180 (4.04%)	65.00%	57.41%	\$0.00 (0.00%)
% Change	132.59%	40.65%	-78.14%	50.00%	-65.24%	-39.25%	0.00%
6. /our-services/							
Aug 1, 2021 - Aug 31, 2021	619 (3.51%)	291 (3.31%)	00:00:22	86 (1.58%)	5.81%	18.42%	\$0.00 (0.00%)
Jul 1, 2021 - Jul 31, 2021	215 (2.37%)	179 (2.31%)	00:01:17	29 (0.65%)	55.17%	26.51%	\$0.00 (0.00%)
% Change	187.91%	62.57%	-71.91%	196.55%	-89.46%	-30.53%	0.00%



Page Data

% Change	82.39%	7.69%	-77.57%	36.23%	-72.76%	-37.69%	0.00%
Jul 1, 2021 - Jul 31, 2021	176 (1.94%)	156 (2.01%)	00:03:24	69 (1.55%)	57.97%	50.00%	\$0.00 (0.00%)
Aug 1, 2021 - Aug 31, 2021	321 (1.82%)	168 (1.91%)	00:00:46	94 (1.72%)	15.79%	31.15%	\$0.00 (0.00%)
10. /aboutus/dr-edward-j-nejat/							
% Change	1,976.47%	1,056.25%	2.65%	650.00%	-75.24%	-57.53%	0.00%
Jul 1, 2021 - Jul 31, 2021	17 (0.19%)	16 (0.21%)	00:01:13	8 (0.18%)	87.50%	64.71%	\$0.00 (0.00%)
Aug 1, 2021 - Aug 31, 2021	353 (2.00%)	185 (2.10%)	00:01:15	60 (1.10%)	21.67%	27.48%	\$0.00 (0.00%)
9. /success-stories/							
% Change	151.75%	33.33%	-35.64%	169.57%	-91.76%	-46.69%	0.00%
Jul 1, 2021 - Jul 31, 2021	143 (1.57%)	123 (1.59%)	00:02:22	23 (0.52%)	78.26%	53.15%	\$0.00 (0.00%)
Aug 1, 2021 - Aug 31, 2021	360 (2.04%)	164 (1.86%)	00:01:31	62 (1.14%)	6.45%	28.33%	\$0.00 (0.00%)
8. /aboutus/fertilityfriends/							
% Change	40.00%	-14.94%	-47.86%	-20.77%	-73.70%	-39.29%	0.00%
Jul 1, 2021 - Jul 31, 2021	355 (3.91%)	308 (3.98%)	00:02:19	183 (4.10%)	57.30%	50.70%	\$0.00 (0.00%)
Aug 1, 2021 - Aug 31, 2021	497 (2.81%)	262 (2.98%)	00:01:12	145 (2.66%)	15.07%	30.78%	\$0.00 (0.00%)
7. /aboutus/dr-janelle-luk/							

August Call Tracking



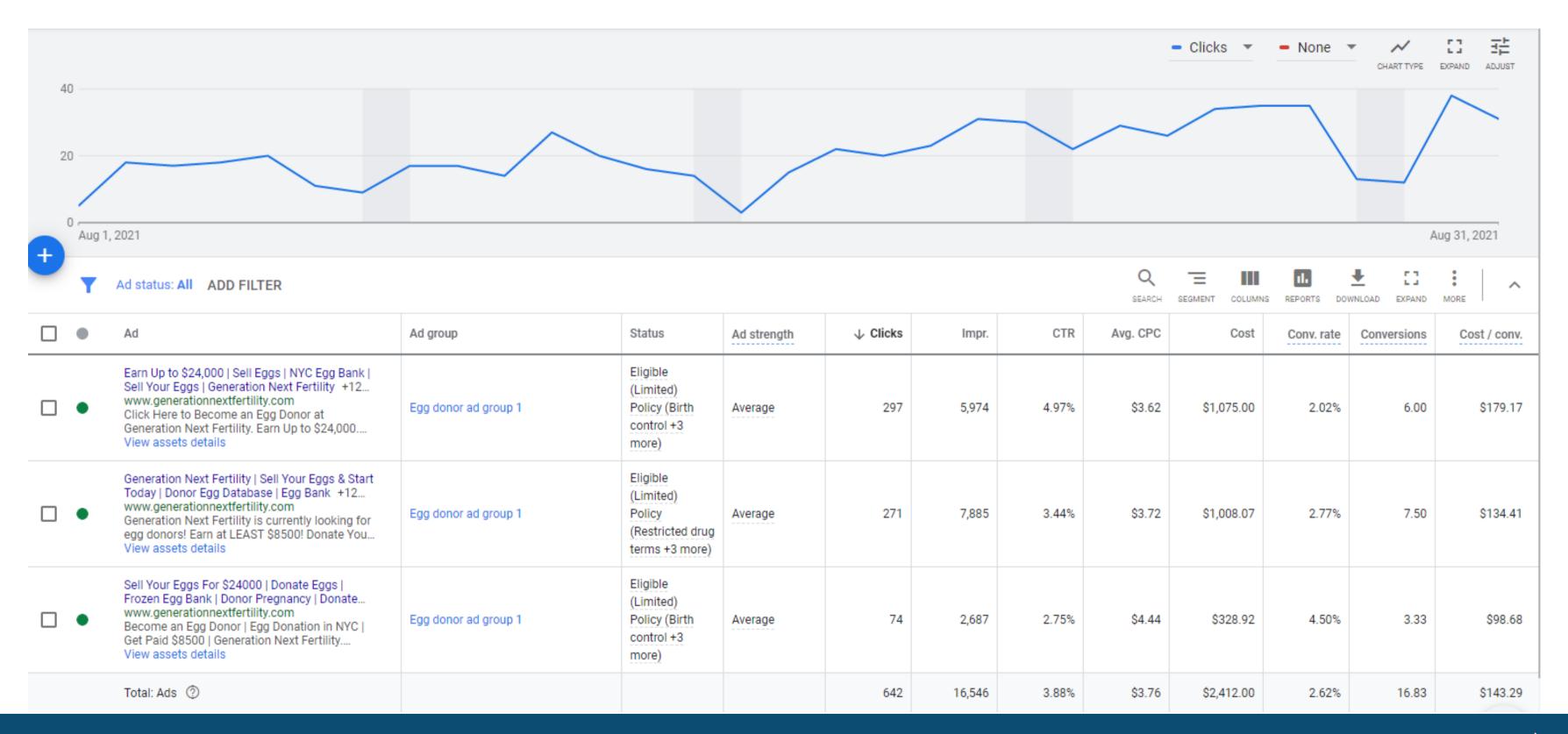






- Clicks have doubled
- CTR increased by almost 50%
- Average CPC decreased by 25%

Egg Donor Ad Performance



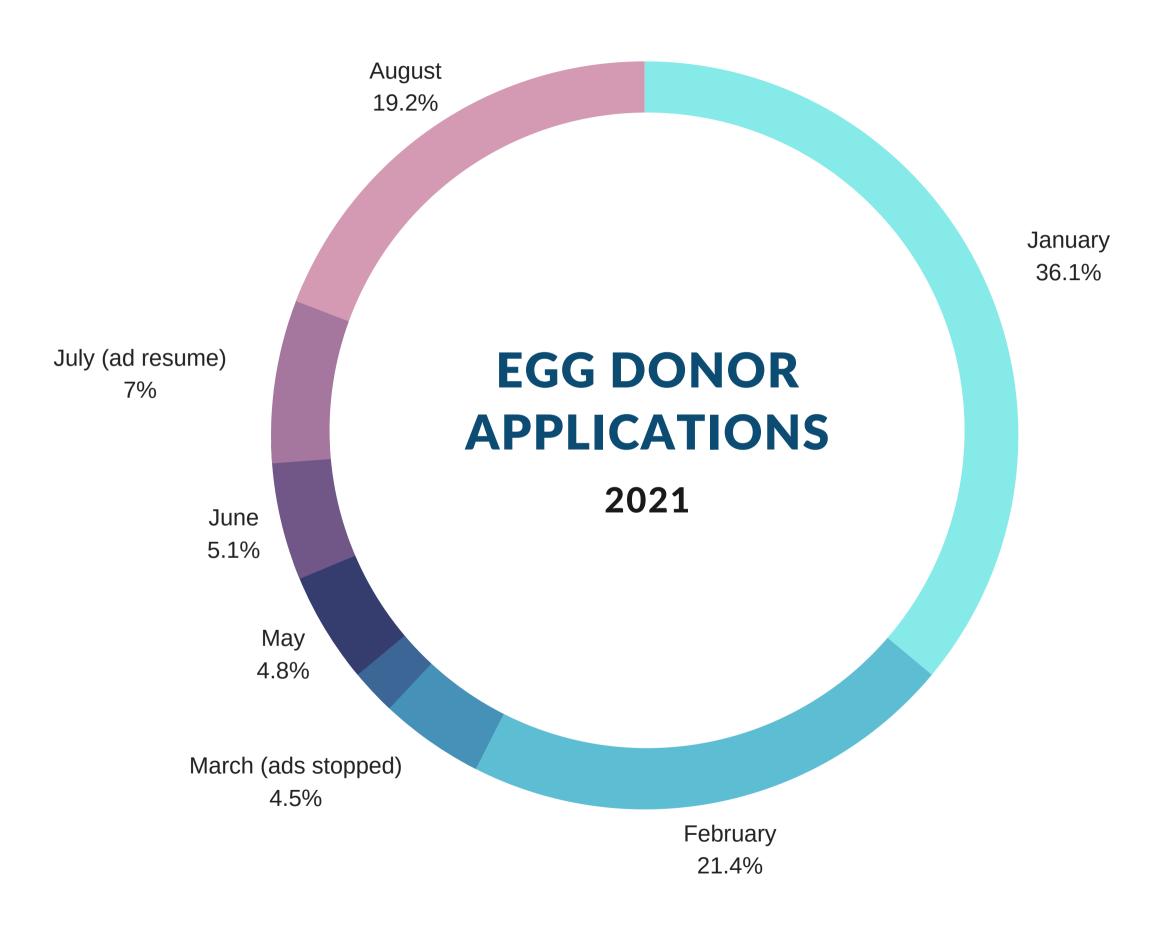


Google Ads Summary July vs. August

Campaigns			:
	Cost ▼	Clicks ▼	CTR ▼
Egg Donor 2021	\$2,412.00	642	3.88%
	• \$1,238.53	1 395	1 .19%
Website Traffic Generation	\$1,093.30	339	3.84%
	\$ \$414.57	♣ 158	▼ 1.01%
Freeze Your Eggs	\$658.34	519	4.57%
	• \$658.34	1 519	1 4.57%
Hade promo	\$455.88	327	8.50%
	• \$306.23	1 78	▼ 0.38%
IVF Lead Gen	\$255.99	115	3.60%
	• \$255.99	1 15	↑ 3.60%



JANUARY: 128 **FEBRUARY:** 76 MARCH:(ads stop) 16 **APRIL:** 17 MAY: 18 JUNE: JULY:(ads resume) 25 AUGUST: 68



Hade Facebook Promotion

118

Results: Link Clicks

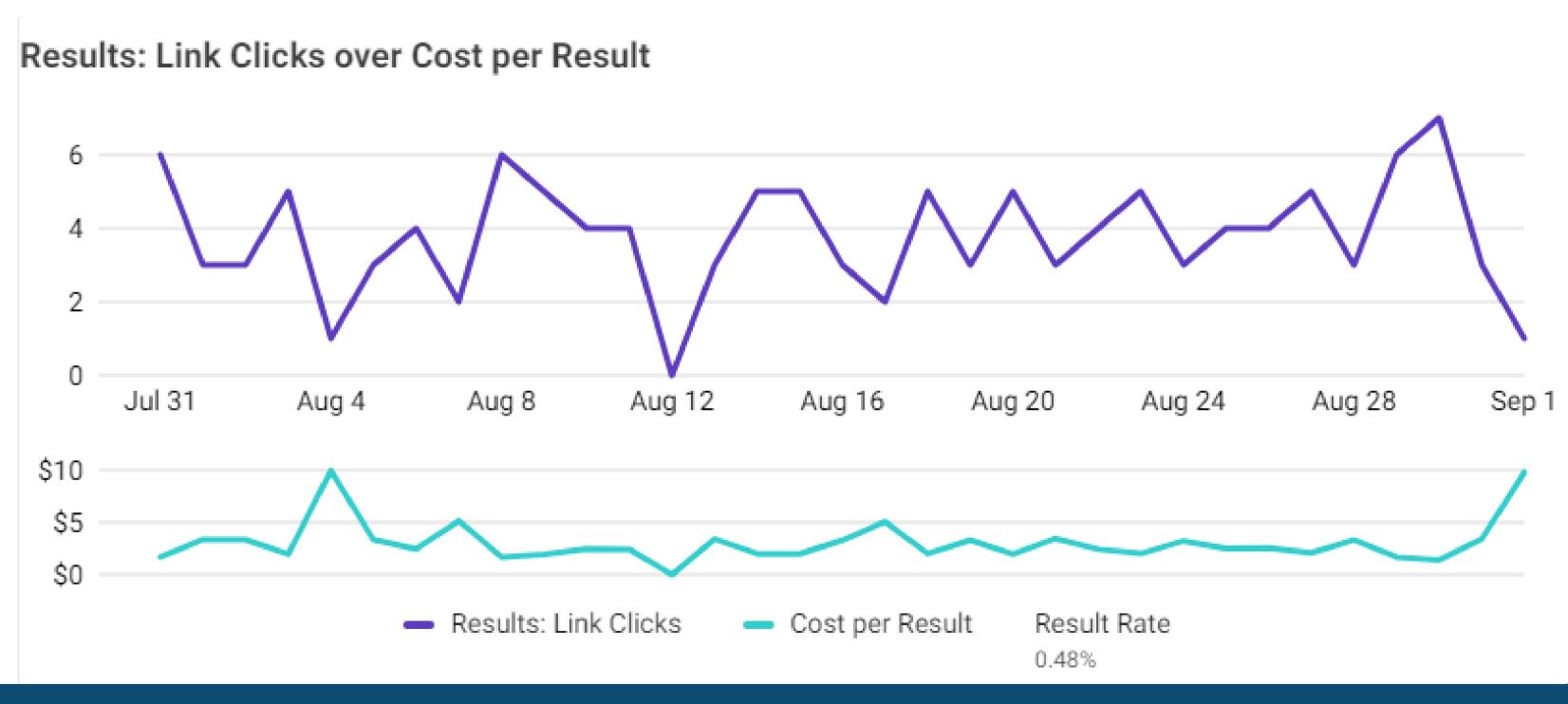
15,135

People Reached

\$310.07

Amount Spent

Custom





Hade Google Promotion

\$455.88 Spend in the last month



Impressions

3.85K

How often your ads were shown



Clicks

327

Actions on your ads



Location actions

42

Actions showing intent to visit



Calls

50

Calls to your business



Egg Freezing Google Promotion

\$658.34 Spend in the last month



Impressions

11.3K

How often your ads were shown



Clicks

519

Actions on your ads



Location actions

679

Actions showing intent to visit



Calls

15

Calls to your business



Conversions

0.67

Actions on your website from ads







 Almost double the appointments booked in August than the last 6 months due to addition of the booking button

Zocdoc Reporting



May

Mar

Apr

Jul

Aug

Jun





Zocdoc Reporting

Your cost breakdown (3/1/21 - 9/1/21	1)	Visit reason Insurance type Booking type
122 new patient bookings from Zocdoc view de	etails	Infertility Consultation 117
Dr. Jesse Hade - MD 31 new patient bookings from Zocdoc	\$3,410	IVF / Reproductive En 26
Dr. Janelle Luk - MD	Ψ5,410	Egg Freezing/ Fertility 13 Same-Sex Couple Inf 1
54 new patient bookings from Zocdoc	\$5,940	Sarrie-Sex Couple IIII 1
Dr. Edward Nejat - MD 37 new patient bookings from Zocdoc	\$4,070	
Total cost	\$13,420	





Facebook & Instagram Performance

Results

Facebook Page Reach (1)

5,700 ↓ 69.2%

Instagram Reach 🕕

3,589 ↑ 48.1%



Content 0



Thu Aug 26, 1:36pm IVF questions on 8/26/21

0

Reach 1.2K

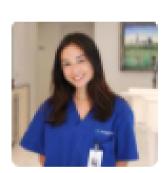


Wed Aug 25, 6:15am

Meet #GNFSuccessStory baby boy Hudso...

0

Reach 855

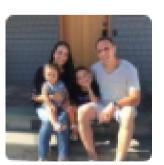


Fri Aug 27, 6:20am

#FeatureFriday Meet Julia, our #FertilityFr...

0

Reach 1K



Mon Aug 9, 8:00am

This is a very special update from one of o...

0

Reach 757



Thu Aug 26, 7:23am

Happy #nationaldogday! Meet some of the...

0

Reach 937



Fri Aug 13, 6:10am

#FeatureFriday meet Zoe, one of the newe...

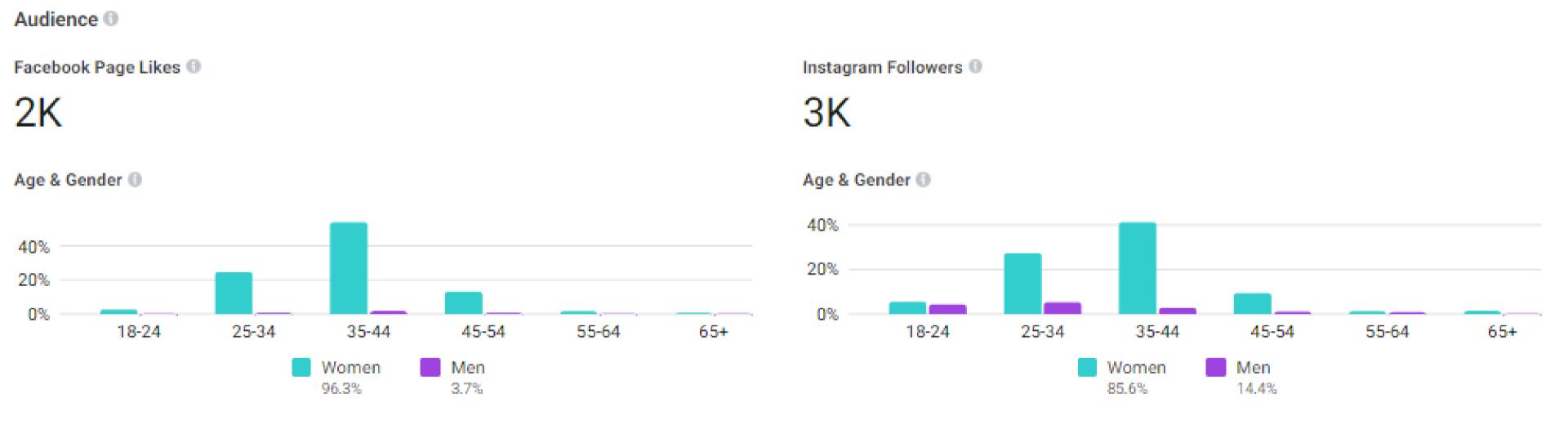
0

Reach 679



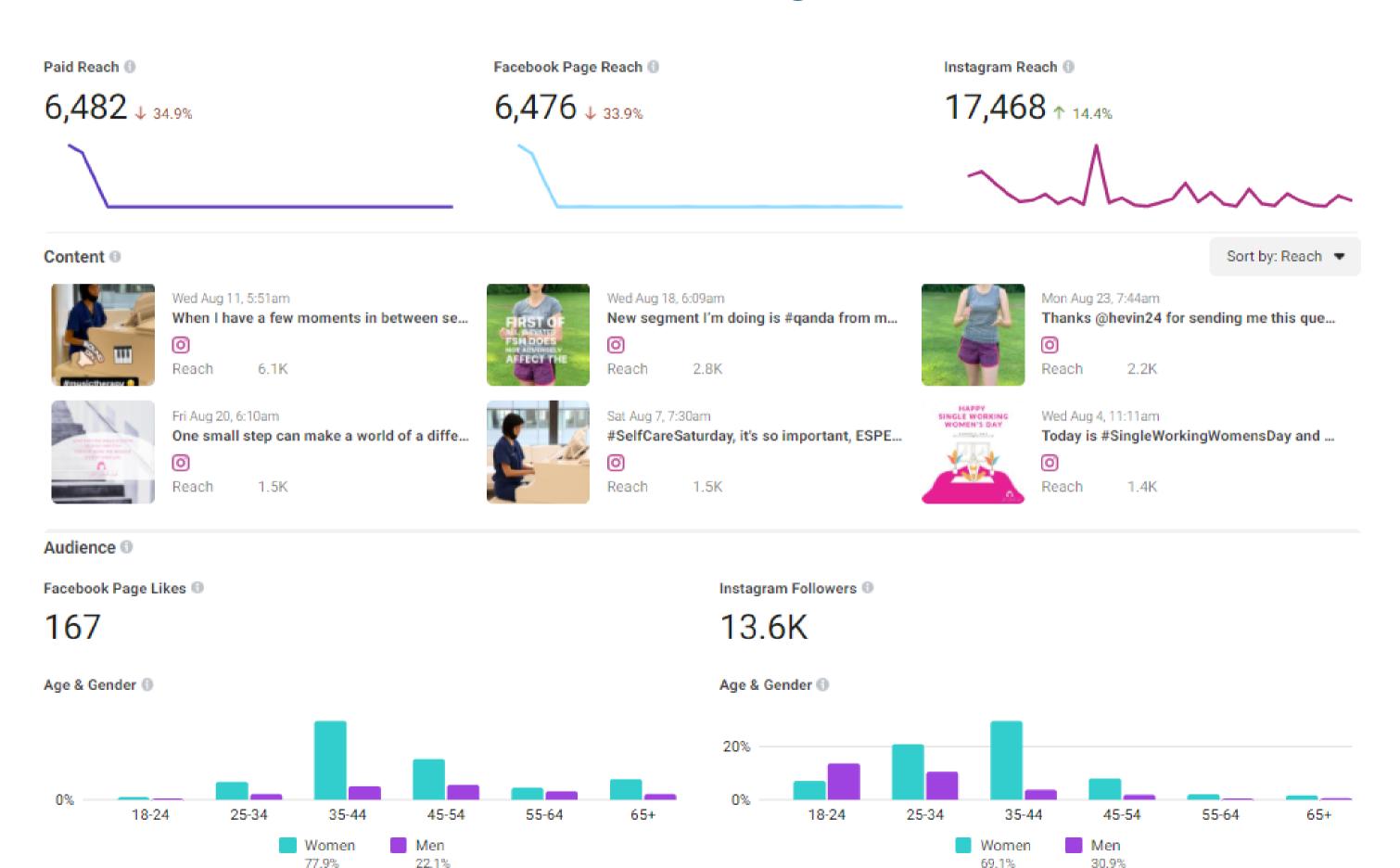
Sort by: Reach ...

Facebook & Instagram Performance





Dr. Luk's Facebook & Instagram Performance







- 2x more new patients for Hade
- 20% overall increase in NPs

New Patients - July

	Provider	Schedule Analysis;					
		Total					
Provider	Visit Type	Booked	Cancelled	Balance			
	New Patient Female	22	13	9			
Edward Noiat MD	New Patient Male	2	1	1			
Edward Nejat, M.D.	Tele NP	Booked Cancelled 22 13 2 1 2 - 26 14 38 12 1 1 18 5 57 18	2				
	Total	26	14	12			
	New Patient Female	38	12	26			
Japalla Luk M.D.	New Patient Male	1	1	-			
Janelle Luk, M.D.	Tele NP	18	5	13			
	Total	57	18	39			
	New Patient Female	10	1	9			
Jesse Hade, M.D.	Tele NP	5	2	3			
	Total	15	Cancelled 2 13 2 2 6 12 8 12 1 1 8 5 7 18 0 1 5 2 5 3 5 3	12			
Tc	otal	98	35	63			



New Patients - August

	Provider	Schedule Analysis;		
		Total		
Provider	Visit Type	Booked	Cancelled	Balance
	New Patient Female	20	8	12
	New Patient Male	2	1	1
Edward Nejat, M.D.	Tele NP	8	-	8
	Tele NP Male/Partner	1	-	1
	Total	31	Cancelled Bate 20 8 2 1 8 - 1 - 31 9 37 15 1 1 15 5 3 1 56 22 17 5 3 1 9 - 2 - 81 6	22
	New Patient Female	37	15	22
	New Patient Male	1	1	
Janelle Luk, M.D.	Tele NP	15	5	10
	Tele NP Male/Partner	3	1	2
	Total	56	22	34
	New Patient Female	17	5	12
	New Patient Male	3	1	2
Jesse Hade, M.D.	Tele NP	9	-	9
	Tele NP Male/Partner	2	-	2
	Total	31	Total Booked Cancelled 20 8 2 1	25
To	otal	118	37	81





Google My Business

1,209

Business Profile interactions (i)

→ +47.3% (vs Aug 2020)



Google My Business

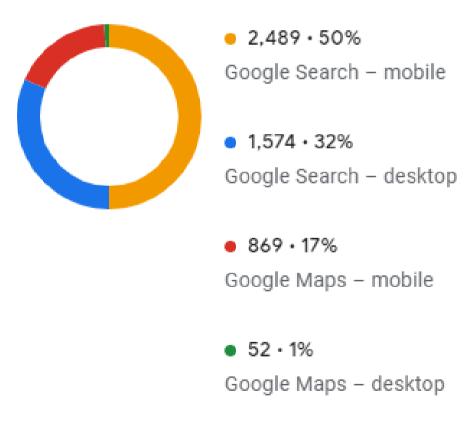
4,984

People viewed your Business Profile

→ +101.9% (vs Aug 2020)

Platform and device breakdown

Platform and devices that people used to find your profile



2,501

Q Searches triggered your Business Profile

→ +162.2% (vs Aug 2020)

Searches breakdown

Search terms that returned your profile in the results

1	generation next fertility	817
2	generation next	618
3	Generation Next Fertility, East 57th Street FLR 11,	178
4	Generation Next Fertility, East 57th Street, New Y	148
5	generation fertility	82

